



September 16, 2025

AWARD NOTICE
BL093-25
Provision of Respite Care & Personal Care Services to Gwinnett County Residents on an Annual Contract

Pursuant to the bids received on July 23, 2025 for BL093-25, Provision of Respite Care & Personal Care Services to Gwinnett County Residents on an Annual Contract the bid has been awarded to Lynette's TLC Home Services, LLC as the Primary Service Provider; Southern Home Care Services, Inc. dba All Ways Caring HomeCare as the Secondary Service Provider; and At Home Atlanta, LLC as the Tertiary Service Provider in the total base bid amount of \$365,604.70. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink that reads "Jake Scarpone".

Jake Scarpone
Purchasing Associate II

JS/km

Enclosure

BL093-25
Provision of Respite Care & Personal Care Services to Gwinnett
County Residents on an Annual Contract
Department of Community Services

			Affluent Healthcare, LLC (OC)		Alliance Care of Atlanta, Inc. (L)		At Home Atlanta, LLC (L)		Heavenly Life Homecare, LLC (L)		Lynette's TLC Home Services, LLC (L)		Quality Care Inhome Care Services, LLC (OC)		Southern Home Care Services, Inc. dba All Ways Caring HomeCare (OC)		Trusted Hands Senior Care, LLC (OC)	
ITEM #	DESCRIPTION	APPROX.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SECTION 1 - Respite Care Services																		
1	Provide in-home respite care services to Seniors, Monday – Friday between 8 a.m. & 6 p.m.	9,100 HR	\$41.00	\$373,100.00	\$40.00	\$364,000.00	\$30.00	\$273,000.00	\$30.00	\$273,000.00	\$27.00	\$245,700.00	\$40.00	\$364,000.00	\$30.00	\$273,000.00	\$34.00	\$309,400.00
2	Provide in-home respite care services to Seniors, Saturday & Sunday between 8 a.m. & 6 p.m.	480 HR	\$45.00	\$21,600.00	\$40.00	\$19,200.00	\$30.00	\$14,400.00	\$30.00	\$14,400.00	\$27.50	\$13,200.00	\$40.00	\$19,200.00	\$30.00	\$14,400.00	\$34.00	\$16,320.00
3	Provide in-home respite care services to Seniors, on holidays	98 HR	\$61.50	\$6,027.00	\$60.00	\$5,880.00	\$45.00	\$4,410.00	\$45.00	\$4,410.00	\$28.00	\$2,744.00	\$45.00	\$4,410.00	\$35.00	\$3,430.00	\$34.00	\$3,332.00
SECTION 1 TOTAL			\$400,727.00		\$389,080.00		\$291,810.00		\$291,810.00		\$261,644.00		\$387,610.00		\$290,830.00		\$329,052.00	
SECTION 2 - Personal Care Services																		
1	Provide in-home personal care services to Seniors, Monday – Friday between 8 a.m. & 6 p.m.	5,200 HR	\$41.00	\$213,200.00	\$40.00	\$208,000.00	\$30.00	\$156,000.00	\$35.00	\$182,000.00	\$28.00	\$145,600.00	\$40.00	\$208,000.00	\$30.00	\$156,000.00	\$34.00	\$176,800.00
2	Provide in-home personal care services to Seniors, Saturday & Sunday between 8 a.m. & 6 p.m.	336 HR	\$45.00	\$15,120.00	\$40.00	\$13,440.00	\$30.00	\$10,080.00	\$35.00	\$11,760.00	\$28.50	\$9,576.00	\$40.00	\$13,440.00	\$30.00	\$10,080.00	\$34.00	\$11,424.00
3	Provide in-home personal care services to Seniors, on holidays	92 HR	\$61.50	\$5,658.00	\$60.00	\$5,520.00	\$45.00	\$4,140.00	\$52.50	\$4,830.00	\$29.00	\$2,668.00	\$45.00	\$4,140.00	\$35.00	\$3,220.00	\$34.00	\$3,128.00
SECTION 2 TOTAL			\$233,978.00		\$226,960.00		\$170,220.00		\$198,590.00		\$157,844.00		\$225,580.00		\$169,300.00		\$191,352.00	
OVERALL BID TOTAL			\$634,705.00		\$616,040.00		\$462,030.00		\$490,400.00		\$419,488.00		\$613,190.00		\$460,130.00		\$520,404.00	
Will Vendor Hold Pricing Firm? Renewal Option 1			3% Increase		3% Increase		5% Increase		15% Increase		3% Increase		Yes		1.67% Increase		3.7% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 2			3% Increase		3% Increase		5% Increase		15% Increase		3% Increase		Yes		1.64% Increase		3.7% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 3			3% Increase		3% Increase		5% Increase		25% Increase		3% Increase		Yes		1.62% Increase		3.7% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 4			3% Increase		3% Increase		5% Increase		30% Increase		3% Increase		Yes		1.59% Increase		3.7% Increase	

Recommended Supplier(s):

Lynette's TLC Home Services, LLC (Primary Service Provider)
Attn: Anett McClure
2591 Doc Hughes Rd.
Buford, GA 30519
Phone: 770-840-7422 ext 1
anettm@lynshomecare.com

Southern Home Care Services, Inc. dba All Ways Caring HomeCare (Secondary Service Provider)
Attn: Kelley McDougal
105 Preston Court, Suite B
Macon, GA 31210
Phone: 478-951-5852
kmcdougal@allwayscaring.com

At Home Atlanta, LLC (Tertiary Service Provider)
Attn: Darryl Ford
6067 Windsong Way
Stone Mountain, GA 30087
Phone: 248-467-6676
dford@athomeatlanta.com